

# Exhibit 4

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## Bill Schmidt

Partner at Operations & Quality Systems  
Improvement Experts (OQSIE)  
Greater Philadelphia Area · 500+ connections

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[Operations & Quality Systems  
Improvement Experts \(OQSIE\)](#)

[Mayes School of Business,  
University of the Sciences in...](#)

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## About

Accomplished pharmaceutical subject matter expert and management consultant with proven experience improving manufacturing and technical operations, quality operations, compliance and remediation, and supply chain issues. Hands-on approach to quickly identify and resolve issues toward strengthening profitability, implementing effective solutions to complex business and technical issues.

As OQSIE, core strengths include quality compliance remediation (483, Warning Letter, Consent Decree) including Lead as third party assessor,s retrospective / prospective document reviewers, and QMS remediation. Business and technical process improvement, lean implementation, operations improvement.

#remediation #483 #warningletter #consentdecree #qualitysystem

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**Sharing our introduction video, give us a call....we'd love to speak with you.**

Shared by Bill Schmidt

**We received a very nice client review....**

Shared by Bill Schmidt

**"Many companies are so immersed in operational challenges that they're unable to transform their business and elevate it to the next level. That's..."**

Shared by Bill Schmidt

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## Experience

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Sep 2013 - Present · 7 years 3 months

Greater Philadelphia Area

Operations & Quality Systems Improvement Experts is a global Operations and Quality Assurance consulting firm. Our mission is to help Operations and Quality Assurance leaders in regulated manufacturing industries make significant and sustainable improvements in performance. We focus on delivering significant and sustainable results, priding ourselves on being flexible and scalable.

We are a global network of experts with every one of our consultants being a leader in their field, most...

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### **Partner**

a-connect

Jul 2012 - Aug 2013 · 1 year 2 months

565 Fifth Ave, NY, NY

Global project execution firm.

### **Vice President, Life Sciences**

Tunnell Consulting

May 2008 - Jul 2012 · 4 years 3 months

King of Prussia, PA

Responsible for business development, marketing interface, strategic planning and growth opportunity development. Tunnell operates in the Life Science industries with core competencies for consulting and implementation from late stage development through manufacturing. Key practice areas include, but are not limited to business transformation, cost reduction, organizational design and effectiveness, technology transfer, process robustness, regulatory & quality compliance, supply chain, plant...

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### **President & CEO**

Advanced Gelatin Technologies

Mar 1997 - 2008 · 11 years

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Strategic alliance negotiation, worldwide marketing & sales, budget management/P&I

### **Executive Vice President**

Midwest Stainless Process Systems

Jun 2003 - Feb 2006 · 2 years 9 months

General management responsibilities encompassing personnel, finance, marketing and sales. Develop company infrastructure for positioning toward internal and external growth through improved market channels, new market segments and acquisitions.

### **Manager, Technical Sales**

Gattefosse Corp

Aug 1994 - Mar 1997 · 2 years 8 months

Consultative sales and marketing for functional excipients for increased bioavailability.

### **Senior Research Scientist**

Sterling Winthrop

1992 - 1994 · 2 years

API process development and scale-up.

### **Research Scientist**

SmithKline

Aug 1986 - Jun 1992 · 5 years 11 months

Process development for API's. Technology transfer to pilot and worldwide manufacturing facilities.

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## **Education**

### **Mayes School of Business, University of the Sciences in Philadelphia**

EMBA · Pharmaceutical Business

2002 - 2003

Activities and Societies: PDA, ISPE, AAPS

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1996 - 1998

## Publications

### Smart Outsourcing: Strategic Alignment, Risk Management, and New Relationships

Biopharm International · Mar 2012

Other authors

### Implementing Quality by Design; Are You Ready or Not?

Pharmaceutical Manufacturing · Aug 2010

### Best Practices in Technology Transfer for Bioprocesses

Biopharm International Live Interview, Bio 2010 Conference · May 6, 2010

Selecting a strategic outsourcing partner goes far beyond a checklist of their capacity, capabilities, and cost. A company should thoroughly assess all of the risks associated with that partnership, develop the appropriate remediation plans and contingencies with the potential partner, and agree to jointly manage those risks to successful outcomes. Conducting a thorough and intelligent risk-based due diligence, performed as a shared exercise with the outsource partner, can identify key areas of...

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### Keys to Executing Successful Technology Transfer

Pharmaceutical Technology · Feb 2010

Highlights the need for a technology-transfer process that is efficient, cost-effective, and repeatable, stressing the importance of process understanding.

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## Groups

### Medical Device Opportunity

### Hoshin and Kanri

### Quality & Regulatory Network

### PMI Project, Program and Portfolio Management

### Pharma Connections Worldwide

### Jobs in Pharma

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## Recommendations

A preview of what LinkedIn members have to say about Bill:

- “ I had the pleasure of orchestrating a website and video project for Bill when he was with Midwest Stainless Process Systems. He was the kind of client who knew what he wanted to accomplish with his projects and at the same time provided opportunity for the people skilled in building websites and producing videos to offer recommendations how best to accomplish those goals. Terrific to do business with.

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he brings to the table. He is fun to work with. In meetings with potential clients, I observed that Bill was quickly able to build trust and use that as a basis for collaborative work and problem solving with clients.

11 people have recommended Bill

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## View Bill's full profile

See who you know in common

Get introduced

Contact Bill directly

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## People also viewed

**Rachel Biscardi**

Quality Assurance Manager at Sanofi Pasteur  
Swiftwater, PA

**Tammy Fossum**

Director of Quality Assurance at American Preclinical Services, LLC  
Anoka, MN

**Heather Gerhardt**

Recruiter at OQSIE  
Frisco, TX

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New York City Metropolitan Area

**Timea Pruner**

Director Of Quality Assurance at Enzyvant

Durham, NC

**Adrian Bales**

Fashion Designer at Sefl Employed

Philadelphia, PA

**William Schmid**

Financial Advisor - Managing Director at Ameriprise Financial Services, Inc.

Tampa, FL

**Leo Krieg**

Head of Project Execution, Americas and Global Biologics at AstraZeneca

Greater Philadelphia

**Jim Pomonis**

Chief Scientific Officer at American Preclinical Services, LLC

Minneapolis, MN

**Mehul Patel, CQA**

President at smp Consulting, LLC

Midlothian, VA

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## Others named **Bill Schmidt**

**Bill Schmidt**

Executive Vice President, Corporate Development &amp; General Counsel at Enviva

Bethesda, MD

**Bill Schmidt**

Vice President- Banking Division

Greater Richmond Region

**Bill Schmidt**

CEO at B&amp;B ENTERPRISES

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CEO of BrokrQuotes.com | Savings companies money on their Healthcare Costs | Fighting for the uninsured in Loudoun County, Chair for the Loudoun Free Clinic, Sterling, VA

**Bill S.**

Markham, ON

999 others named Bill Schmidt are on LinkedIn

[See others named Bill Schmidt](#)

## Bill's public profile badge

Include this LinkedIn profile on other websites

**Bill Schmidt**

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